



Join Scouting Night

Many units have found success by designing their Join Scouting night in such a way that families can walk in anytime and not miss out on important information.

This model asks for five stations to walk parents through the information they need and to get them signed up.

Sign-Up Night Stations

- Station 1: Welcome/Sign In
 - o Families sign in while a greeter provides a brief overview of the stations.
- Station 2: What We Do
 - o Share the excitement of Scouting.
 - o Introduce leaders.
 - o Talk about what makes your unit special.
 - o Answer any questions.
- Station 3: Registration Form
 - o Help families complete applications.
 - o Answer questions about fees.
- Station 4: Check Out (complete applications)
 - o Make sure that applications are properly filled out.
 - o Accept payment.
- Station 5: Den Leader Q&A
 - o Make sure that families know when and where the first meeting is.
 - o Answer any additional questions they might have.

After the event is over confirm that every application is completed with leaders' signature and accept any applications that were submitted online. Applications should be submitted to the Council Office or Scout Shop within 24 hours.

Welcome your new families. Den leaders should begin reaching out to any new families in their den.

Follow up with any families who did not sign up by utilizing the sign-in sheet. Address any concerns the family might have and offer to drop an application at their home or invite them to your first meeting!